

## **Sales Engineer (SALES THES01/2019)**

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LEXIS S.A. ([www.lexis.gr](http://www.lexis.gr)) is seeking for a young talented and driven **Sales Engineer** in branch of Thessaloniki to sell scientific and technological products and solutions and/or services to customers in the private and government sectors. Especially for government projects experience in public tenders will be appreciated.

You will play a fundamental role in achieving our ambitious yearly revenue targets. You must be comfortable making a high volume of calls and meetings per day, hunting for new business, qualifying prospects and closing sales.

### **Scope of activities**

- Cyber Security
- Wi-Fi Access & Hotspot Solutions
- Video Surveillance & Data Analytics
- VPN
- IP- PBX & IP phones
- Networking Equipment
- UPS

### **Desired Skills and Experience**

- BA/BS Mechanical Engineer & Computer Science or equivalent degree
- 2+ years of sales experience in relevant position
- Excellent computer skills and MS Office. Familiar with CRM/ERP systems
- English: speak, read & write (proficiency level)
- Driving license (Auto/Moto)
- Age up to 35 years old

**We offer:** salary and bonus, continuous trainings in house or abroad and a pleasant working environment.

Please send us your CV at [career@lexis.gr](mailto:career@lexis.gr) with Job Code **SALES THES01/2019**